

NEBA NEWS

NETWORK OF ENTREPRENEURS & BUSINESS ADVOCATES

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NEBA News is published quarterly in March, June, September and December. Articles of interest are welcome. Publication of submitted materials is subject to review and space available. Article submission deadline is one week prior to the 1st day of the month of publication. Send articles, letters, photos or suggestions to NEBA News at the following email address:

lovingher7881@yahoo.com

2013 NEBA Officers & Board Members



From left to right: Tom Napier, Cora Ann Chapman, Ted Thomas, Mike Frieder, Mark Trafton, Mike Schmidt, Terry Madigan, Peggy Munroe, Maureen Thompson, Carolyn Pippenger, Sgt. Nancy Burns, Michelle Lynch, Becca Hale



~ PRESIDENT'S CORNER ~

Tallahassee's Network of Entrepreneurs & Business Advocates

First, I want to thank the NEBA Board and the membership for the privilege to serve as NEBA President for 2013. I also want to thank Mark Trafton for his leadership during the 2012 election cycle. We may not have had all of the results that some would have liked, however, we as an organization, a community, and a nation have to move forward and address the issues that we all face as business owners and operators. The year ahead is filled with many opportunities and some challenges as we work to create a city and county that we all can be proud of. NEBA has a great schedule of speakers that will inform and guide us through these changing times. The EDC has a proposal to receive 15% of the Blueprint money collected (about \$6 million per year) to enhance our city and county. The EDC is tasked with attracting new businesses to relocate to Tallahassee. Thanks to the work of Will Messer on the Blueprint committee NEBA will have a seat on the Imagine Tallahassee committee. This is a committee that will make recommendations to the EDC for the allocation of this money. We are proud to have Ted Thomas represent NEBA on this committee. He will work to protect our business interests and keep NEBA informed about the proposals and the progress of this committee.

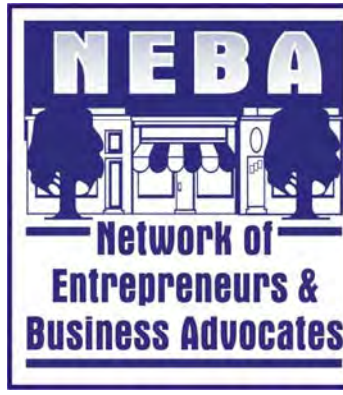
In the coming months, my goal is to work on increasing our membership and influence in both Tallahassee and the state Florida. I am asking the board and the membership to help reach our goal of 200 paid members. With 176 members currently we only need a minimum 25. Those who have come before us did an outstanding job laying the foundation for and building the credibility of NEBA...We must continue to build on this foundation. In order for us to accomplish this we will have to communicate the value and influence of "Network of Entrepreneurs and Business Advocates." We can do this! Remember there is always strength in numbers. I thank the board for all of their hard work and look forward to a great 2013.

Thanks for your support and feedback.

Mike Schmidt

WELCOME, NEW NEBA MEMBERS!

Chris Keena, Advisors Real Estate Group; Jeff Ragan, Aerotech Systems, LLC; Akin Akinyemi, Akin & Associates, Architects; Lance Norris, Arcpoint of Tallahassee; Patricia Griffin & Kaila Hardee, Centennial Bank; Michael Anderson, Hancock Bank; Anthony Gaudio, John D. Harvard, CPA; Benjamin Gantt, Northwestern Mutual-The Gantt Financial Group; Hank Rosen, Pro-Com Realty; Matthew Pararo, Raymond James & Assoc.; Fred Saxon, Saxon Real Estate Consulting, LLC; Nicholas Mihalich & Lucretia Thomas, Thomas Acquisition & Property Specialists



CURRENT NEBA MEMBERS

Connie Phillips & James Stiles, A Dent in the Attic; Bob Hollan, ABOBCO; Mary Doug Wilgus, Accent Office Interiors; Mark Raciappa, Action Coach; Vic Aderhold, Aderhold; Chris Keena, Advisors Real Estate Group; Jeff Ragan, Aerotech Systems, LLC; Brittany Gelabert, AFLAC; James Perry, Air Control Heating & Cooling; Akin Akinyemi, Akin & Associates, Architects; Aletta Shutes, Aletta Shutes & Assoc.; Rick Malphurs, Alpha Foundations Specialists; Laurie Jemison, American Classifieds Thrifty Nickel; David Wesolowski, American Real Estate Agency, Inc.; Gordon Thames, Arbor Properties, Inc.; Tawinga Katsvairo, Arc Horizon LLC; Andy Roberts, Arco Realty; Lance Norris, Arcpoint of Tallahassee; Debbie Kirkland, Armor Realty of Tallahassee; Mark Trafton IV, Realtor Armor Realty of Tallahassee; James R (Jim) Ashlock; Sam Varn, Awards4U; Brett Bosarge, B B & T Home Mortgage; Billy Van Landingham, B B & T-Landrum Yeager Insurance; Catherine Baer, Baer; Barney Bishop III, Barney Bishop Consulting LLC; Don Pumphrey, Bartlett Tree Experts; Billy Beggs, Beggs Funeral Homes; Bert Bevis, Bert Bevis Realty; R J (Rocky) Bevis, Bevis Funeral Home; Bill Reardon, Bill Reardon Insurance Agency, Inc; Bruce Screws, Bill's Signs; Wayne Funderburke, Bill's Signs; Joe Boyd, Boyd, Durant & Sliger, PL; Brad Burns, Brad Burns Insurance; Doug Saunders, Brown & Brown; Gary Fogelman, Budget Blinds; Jackye Beasley-Moore, Capital City Bank; Don Pizzi, Capital Lanes; Lynn Wollschlager, Carpet One Floor & Home; Marshall Cassidy, Cassidy & Company; Patricia Griffin & Kaila Hardee, Centennial Bank; Bill Chandler, Chandler Hospitality Sales; Steve Hourigan, Changing Times Realty Co; Cora Ann & Jack Chapman, Chapman Produce; Randy Wilkins, Charter Benefits Rescource; Rick Minor, Chief of Staff, Mayor's Office; Barbara Clements, Clements Financial Services, Inc; Charles Davis, Coastal Computer Products; Fincher Smith, Coldwell Banker; Cassandra Harbin, Coldwell Banker Hartung & Noblin; Chip Eddy, Comcast Cable; Steve Stewart, Commercial Print & Copy; Millard Noblin, Community Property Mgt; Holly Dinchman, Coppins Monroe Adkins Dinchman; Ashley Trafton, Cotton Colors; Dale Tadlock, Dale Tadlock Roofing; Dan Vollmer, Dan Vollmer, Realtor; Dave Lang; Bryan Desloge, Desloge Home Oxygen & Medical Equipment; Don Bell, Donald L Bell, PA; Will Croley, Doug Croley Insurance; Doug Croley, Douglas M Croley, Inc; Randall Cothren, Eagle Cleaners; Howard Eisenman, Enhanced Financial Services; Ruthellen Caldwell, Envision Credit Union; Ralph Esposito, Esposito Gardening; Marty Roberts, Farm Bureau Insurance; Don May, Farmers and Merchants Bank; David Hinton, FIGA; James Hosman, Florida First Capital Finance Corp; Sandra Tate, Fonville, Lewis, Foote & Messer; Emily Fritz; Art Jusko, Fun Station; Guy Moore, Garnet & Gold; Katina Glasco, Geleta & Associates; George Koikos, Georgio's Fine Food & Spirits; Kelly Miller, Get Dirty Corp DBA Junk King; Sue Dick, Greater Tallahassee Chamber of Commerce; Keith Halpern, Halpern Law Firm; Michael Anderson, Hancock Bank; Harry Hooper, Harry Hooper, Atty; Roscoe Hightower, Jr, Hightower Consulting; Phil Swartz, Holiday Suites & Tours; Mike Kelly, Holiday Inn & Suites, Monroe St Conference Center; Jenny Wells, Imagine That; Gary Stout, Ingram Enterprises; Jennifer Collins, J Collins Consulting; J Thomas Collins; Erwin Jackson, Jackson Properties & Financial Services; Jan Soto, Jan Soto Realty; Jerrell Lowery, Jerrell Lowery State Farm Insurance;

TIM EDMOND UPDATES NEBA ON THE WELAUNEE PLANTATION DEVELOPMENT



Tim Edmond, Welaunee Plantation Investments

NEBA 2013 started the year off with a big group to hear Tim Edmond. Tim is a consultant with Welaunee Plantation Investments. He discussed with NEBA the challenges, vision and progress of the Welaunee Plantation development. Tim talked about the time and expense of the permitting process and incorporating affordable housing in this property. Tim did a great job and was very optimistic about the future of Welaunee Plantation and Tallahassee. We look forward to the start of construction and the new addition to our community.

NEBA'S FEBRUARY MEETING TALLAHASSEE REGIONAL AIRPORT UPDATE

NEBA's February meeting was also very successful. The speaker was Sunil Harman, Director of City of Tallahassee Aviation Department. Sunil was very enthusiastic and enlightening about how airports and airlines operate. He discussed where the operating revenue comes from and the opportunities to bring down air fares. Sunil also talked about the steady increases of flights in and out of Tallahassee, new direct flights and enhancing the amenities (parking, retail) for customers. We look forward to his continued success and will keep NEBA informed of new issues or opportunities.



Sunil Harman, Director Tallahassee Aviation Dept.

Jim Hart; Anthony Gaudio, John D. Harvard, CPA; Ken Walton, Ken Walton & Assoc: Gail Mobley-Loveless, Ketcham Realty Group; Kevin & Kathleen Kelly, Kevin's Guns & Sporting Goods; Ray McCallister, Jr, L. Ray McCallister, Jr, CPA; Allen Turnage, Law Office of Allen Turnage; Nick Maddox, Leon County Commission; Bert Hartsfield, Leon County Property Appraiser; Sheriff Larry Campbell, Leon County Sheriff's Office; Kirk Headley-Perdue, Linkages; Meghan Kelly, Lisa Miller & Assoc; Alan Williams, M W Land Investments; Laura Coloros, Mac Business Systems; Terry Madigan, Madigan Law Firm; Deanna Mims, MarketDone; Peggy Munroe, Mays-Munroe; Grover McKee, McKee, Grover Insurance; Maureen Thompson, Media Options; Richard Tanner, Mediation; Will Messer, Messer Insurance Group; Park Adams, MFM Sales; Mike Vasalinda, Mike Vasalinda Productions; Mike Lample, Mike's Jewelry Care Center LLC; Jules Straker, Milestone Real Estate Professionals LLC; Dewitt Miller, Miller Glass Co; Dean Minardi, Minardi Investments; Curtis Baynes, Myers Park Lane LLC; Ted Nation, Nation One Financial; Nic Gavalas, Nic's Toggery; David Bauer, North Florida Financial; Hugh Tomlinson, North Florida Financial; Benjamin Gantt, Northwestern Mutual-The Gantt Financial Group; Brett O'Brien, O'Brien's Shamrock Cleaners; Bill Oliver, Oliver Renovation & Construction, Inc; Mike Frieder, On Call Computer Solutions, LLC; Bill West, Orkin Pest Control; J Michael Pate, Pate; Patricia Griffin, Premier Bank; Mike Ferrie, Prime South Properties; Tom Napier, Pro Bank; Hank Rosen, ProCom Realty; F James Wylie, Professional Consultant, LLC; Jane Parsons, Proforma Anchor Printing & Promotions; James Rooney, Rainey Cawthon Distributor; Charlie Elder, Ray Gordon Brake Service; Matthew Pararo, Raymond James & Assoc.; Rick Oppenheim, RB Oppenheim Assoc; Gary or Geoff Sprague, Regional Property Services; Rich Blankenship, Richard E Blankenship CPA; Anna Johnson Riedel, Riedel & Associates; Bill Gunter, Rogers, Gunter, Vaughn Ins.; Mark Ryan, Sanders, Holloway & Ryan PA; Rosemeen Pradhan, Sanrose Information Services, Inc; Fred Saxon, Saxon Real Estate Consulting, LLC; Tom Horner, ServPro of Tallahassee; Shannon Stoutamire, Shannon Stoutamire, CPA; Shawnta Friday-Stroud; Carolyn Pippenger, Sign Printers; Steve Beasley, South Georgia Brick Company; Everitt Drew, Southgroup; Al Russell, Southwest Land Group; Jay Bostwick, Sperry & Assoc; Lisa Sprague, Sprague Consulting & Investigations; Kurt Tellers, St. James Certified Property Mgmt.; Peter Steuer, Sunrise Carpet Cleaning; Tom Chambasian, Sunshine Car Care DBA Super-Lube; Michele Lynch, Sunshine Savings Bank; Randy Martin, SureGrip Floor Safety Solutions; Steven Loucheim, Tallahassee Board of Realtors; Cari Evans, Tallahassee Democrat; Lewis Buford, Tallahassee Land Co; Ben Graybar, Tallahassee State Bank; Bill Moore, Tallahassee State Bank; Susan Fairbrother, Tallahassee Technology Group Inc/Xerox; Tim Edmond, The Edmond Group, LLC; Mike Schmidt, The Egg Cafe and Eatery; Drs. Dean & Hamilton, The Focal Pointe; Don Vodicka, The Gem Collection; Nicholas Mihalich & Lucretia Thomas, Thomas Acquisition & Property Specialists; Ted Thomas, Thomas Mitchell Realty; Matt Ryan, Timberlane Appraisal Assoc; Michael Campbell, Trusteria Services, Inc; Richard Yood, Vernon Graphics & Promotions; Alan Null, Waddell & Reed Inc; Nick Waller, WCTV-TV; Jennifer Benners, Whites Plumbing; Cathy Williams, Williams Orthodic-Prosthetic, Inc.; Scott Hunt, Willis Hunt Insurance Group, Inc.; Rebecca Hale, WTLH Fox 49

NEBA'S MISSION

To enhance Tallahassee's business climate by advancing the interests of small business owners with state and local government officials and to promote local commerce through networking with other business owners and education of our members.

Florida's Attorney General, Pam Bondi, Addresses NEBA

NEBAs March meeting had a huge turnout to hear Floridas Attorney General Pam Bondi. With over 100 in attendance A.G. Bondi talked about pending legislation, ethics in government, pill mills, synthetic drugs, bank settlements on foreclosures, and The Affordable Care Act. Ms. Bondi was very informative about the issues and enthusiastic about her roll with the State of Florida. She recommended that we go to the web-site myfloridalegal.com for all of the information about and assistance with the issues that were discussed. Thanks to the NEBA B.O.D. for all the work to make this happen. Special thanks to Tom Napier and Barney Bishop for getting Attorney General Pam Bondi to meet with NEBA. Great job everyone!!

Don't Fall for Phony IRS Websites

The Internal Revenue Service is issuing a warning about a new tax scam that uses a website that mimics the IRS e-Services online registration page.

The actual IRS e-Services page offers web-based products for tax preparers, not the general public. The phony web page looks almost identical to the real one. The IRS gets many reports of fake websites like this. Criminals use these sites to lure people into providing personal and financial information that may be used to steal the victim's money or identity.

The address of the official IRS website is www.irs.gov. Don't be misled by sites claiming to be the IRS but ending in .com, .net, .org or other designations instead of .gov. If you find a suspicious website that claims to be the IRS, send the site's URL by email to phishing@irs.gov. Use the subject line, 'Suspicious website'.

Be aware that the IRS does not initiate contact with taxpayers by email to request personal or financial information. This includes any type of electronic communication, such as text messages and social media channels.

If you have any questions, don't hesitate to contact us and be sure to report any unsolicited email that appears to be from the IRS by sending it to phishing@irs.gov.

Source: <http://www.shrcpa.com/newsletter.php?date=012013>

The Jim Moran Institute for Global Entrepreneurship

The Jim Moran Institute for Global Entrepreneurship is now accepting applications from established businesses for the new CEO Peer2Peer Groups. As the facilitator of this new program, The Jim Moran Institute gathers CEOs and business owners together to receive solutions and assistance from each other with growing their business. Each group will consist of 8-12 businesses, and will have the chance to meet like type, non-competing businesses, and grow as a group. For more information or to apply for this program, please visit <http://nfl.jmi.fsu.edu>.

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Calendar

NEBA meetings are held on the 2nd Tuesday of each month from 12:00pm - 1:00pm. Food line opens at 11:30am, \$13 per member, \$15 per guest, cash and check preferred.

Monroe Street Conference Center

2714 Graves Road

- Apr. 9 - Julie Moreno, Tallahassee Democrat Publisher, Industry Update
- May 14 - Jay Revell, Exec. Dir. Downtown Improvement Authority
- Jun. 11 - TBD

**guest speakers subject to change without notice*

If you have not been receiving email notices for the NEBA meetings, please contact Peggy Munroe at peggy@talstar.com



Network of Entrepreneurs & Business Advocates
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